# ADVERTISING OPPORTUNITIES

# **NAVAL AIR WEAPONS STATION CHINA LAKE**



Advertising Revenues Benefit Navy Quality of Life Programs www.navylifesw.com/chinalake

Updated 8/19

# **ADVERTISING ORDER FORM**

### BUILD YOUR BUSINESS WITH THE MILITARY MARKET BY CHOOSING FROM OUR ADVERTISING PACKAGES

	FACILIT	Y ADVERTISING (PGS	7-8)
Number of Month(s):	BANNER	POSTER	F
	\$400	\$250	F
	\$350	\$275	Ν
	\$250	\$250	Ν
	\$200	\$200	B
	\$200	\$175	P
	\$150	\$125	L
	\$150	\$75	C

DESERT WINDS MAGAZINE (PG 3)
Please select your desired publication dates: Winter Issue-December/January/February Spring Issue-March/April/May Summer Issue-June/July/August Fall Issue-September/October/November
Rates per quarterly issue (rates are reduced with frequency):Color ad $\Box$ Full-Page (7½"w x 10"h)
□ Inside Front Cover (7½"w x 10"h)\$325 □ Inside Front Cover Half-Page (7½"w x 4¾"h) \$250

**DIGITAL SIGNAGE COLOR AD (PG 5-6)** 

Silent Video 30 Seconds ......\$500

Silent Video 15 Seconds ..... \$350

Number of Month(s):

		-,
	POSTER	FACILITY
0	\$250	Fitness Facilities
0	\$275	Navy Gateway Inns & Suites
0	\$250	Mirror Lake CommRec. & Auto Skills Center
0	\$200	Bowling at Hall Memorial Lanes
0	\$175	Pools
0	\$125	Liberty Programs @ the Rec Stop
0	\$75	Castle X Youth Center

# Programs @ the Rec Stop

#### GOLF COURSE & MULLIGANS GRILL ADVERTISING (PG 4)

#### Rates per month

Golf Course Map Board (5"w x 10"h) \$225
Golf Course Bench (36"w x 12"h) \$200 per bench
Golf Scorecard (3"w x 1.8"h) \$150
□ Golf Tee Box Sign\$150 per tee box
□ Golf Cart Signage (12"w x 12"h) \$100
Clubhouse & Proshop Advertising
□ Banners (6'w x 3'h)
□ Posters (22"w x 28"h)

Countertop Signs/Stands (8-1/2"w x 11"h) . . . . \$150

Disclaimer to be on all advertising: The Department of the Navy does not endorse any company, sponsor or their products or services.

Please email to: CHLK\_CLMarketing@navy.mil or fax this form to: Marketing & Sponsorship Department 760-939-3387

Number of Slides:

Company Name:	
Contact Name:	
Phone:	Email:
Address:	
City:	State/Zip:

# FACTS ABOUT NAWS CHINA LAKE

\$ 22,500,000	FLOWS INTO THE CITIES OF RIDGECREST AND INYOKERN FROM NAWS CHINA LAKE
\$ 19,000,000	GENERATED BY MILITARY RETIREES
\$ 65,000	AVERAGE HOUSEHOLD INCOME
150	MILES FROM THE CITY OF LOS ANGELES
MI	LITARY DEMOGRAPHICS
100%	MWR PATRONS SHOP AT OFF-BASE DEPARTMENT OR SPECIALTY STORES, AVERAGING 4.3 VISITS PER MONTH
95%	PLAN ON FURTHERING THEIR EDUCATION AND CAN RECEIVE UP TO \$3,500 IN TUITION ASSISTANCE
73%	ACTIVE DUTY IS MALE, AVERAGE AGE IS 26 AND AVERAGE LENGTH OF SERVICE IS 10.2 YEARS
73%	ACTIVE DUTY LIVE OFF BASE
61%	PLAN ON BUYING A NEW VEHICLE WITHIN 12 MONTHS
55%	ACTIVE DUTY ARE MARRIED
15%	ACTIVE DUTY ARE OFFICERS

## **DESERT WINDS MAGAZINE**



This is the must-have information guide for what's happening in and around NAWS China Lake! Civilian and military personnel know this is where they will find Tickets & Travel offers, local area events, Fleet & Family Support Center information and MWR activities, events and facilities listings.

Desert Winds is a fully digital magazine, accessible via our mobile app and at chinalake.navylifesw.com/desertwinds

#### **RATES PER QUARTERLY ISSUE\***

#### COLOR AD

3

Full-Page (7-½"w x 10"h)									. \$600
Half-Page (7-1/2"w x 4-3/4"h)									. \$450
Quarter-Page (3-1/2"w x 4-3/4"h)		•							. \$350

#### **COLOR COVER AD\***

 $\begin{array}{ll} \mbox{Half-Page Inside Front Cover} (7-1/2"\mbox{w x } 4-3/4"\mbox{h}) & $500"\mbox{*} 2500"\mbox{*} 3500"\mbox{*} 1200\mbox{*} 1200\mbox{*}$ 



#### COMMITMENT DEADLINES

Winter Issue Deadline	September 1
Spring Issue Deadline	December 1
Summer Issue Deadline	March 1
Fall Issue Deadline	June 1

## **GOLF COURSE ADVERTISING**

NAWS China Lake Golf Course, open to all with base access, is a pinnacle for golfers in the High Desert.

Featuring a shaded driving range, chipping and putting greens, electric carts, a grill, and a pro shop with a full line of merchandise, this challenging 18-hole layout incorporates many water and sand hazards, and includes a full practice facility. There are a variety of options for promoting your brand - banners, posters, countertop brochure displays, or countertop signs in high traffic areas will catch the eye of your target market. Maximize exposure when you advertise in the NAWS China Lake's Golf Course facilities for an annual exposure of 43,406 or more.

#### **RATES PER MONTH**

Beverage Cart Sponsor
Golf Course Bench (36"w x 12"h)\$200 per bench benches at every tee box
Golf Scorecard (3"w x 1.8"h)   \$1,000 annual     Golf Cart Signage (12"w x 12"h)   \$100

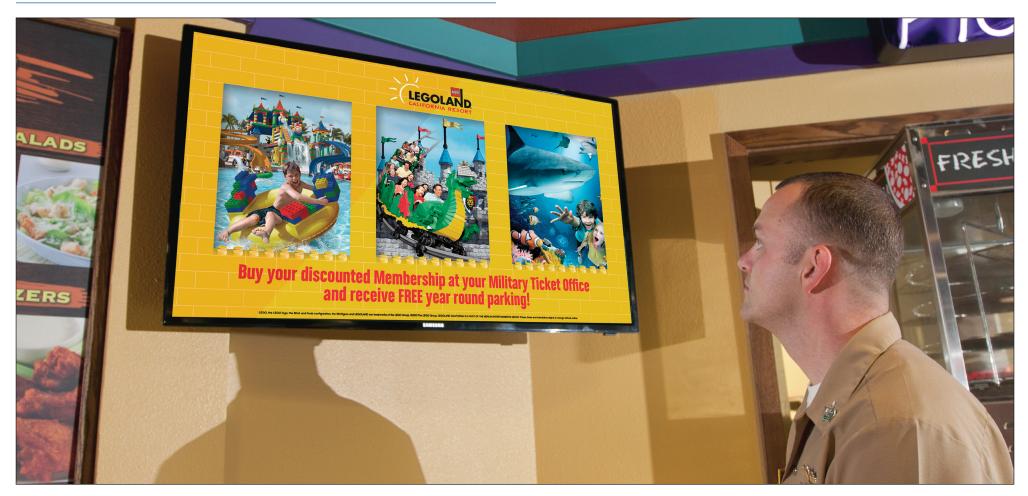
#### **CLUBHOUSE & PROSHOP ADVERTISING**

Banners (6'w x 3'h)					\$200
Posters (24"w x 36"h).					
Countertop Signs/Stands (8-1/2"w x 11"h)					



# **GET YOUR MILITARY MARKET SHARE!**

## **DIGITAL SIGNAGE**



Maximize your advertising exposure in FFR/ MWR facilities with full color digital signage located in high-traffic locations aboard NAWS China Lake. Vibrant, full-color digital slides or silent videos are displayed at 18 locations with 30,000 monthly exposures. Limited amount of air time will be contracted on a first-come, first-served basis.

#### **RATES PER MONTH**

MONTHLY SLIDE RATES (JPEG FORMAT; 1920 X 1080 PIXELS AT 72 PPI, LANDSCAPE)
Slide\$300

MONTHLY SILENT VIDEO RATES MPEG-4 FORMAT; 1920 X 1080 PIXELS IN HD OR NORMAL QUALITY AND WIDE OR FULL SCREEN SIZE)

30 Second	\$500
15 Seconds	\$350

6

# **FACILITY ADVERTISING**

FFR/MWR is a well-known and widely used network of support and leisure services designed for use by the military, their families, civilian employees, military retirees and other eligible patrons. Aboard NAWS China Lake, thousands of eligible patrons and their families make use of these FFR/MWR benefits daily.



FITNESS CENTER:

Offering a number of workout machines, weights, rooms, classes, and lockers, all who are looking to stay active can find the workout that works best for them. (Patronage: Fitness Center: 4,000/mo.)

#### FITNESS PRIZES

Your brand can be featured to our fitness patrons. Throughout the year winners of fitness contests are given prizes from our Fitness facility. If you would like your brand featured on these items, call for more information!

#### MIRROR LAKE COMMUNITY RECREATION CENTER & AUTO SKILLS CENTER:

Community Recreation is the one-stop shop for all recreational needs. Offering tickets to popular nearby attractions, an indoor rock wall, monthly classes, rentals and housing our Auto Skills Center, the Community Recreation Center sees a lot of foot traffic. (Patronage: 1,000/mo.)

#### CASTLE X:

7

Castle X houses our Teen Programs, offering developmental recreational programs for youth, ages 13-18. These programs are DoD certified and affiliated with BGCA and 4-H. This is an ideal location to get your message to a younger



audience. (Patronage: 1,600/mo.)

#### THE RECSTOP:

The RecStop provides dynamic programming for all hands 18+, including trips, tournaments and food-related events. The RecStop Liberty Center is equipped with computers, library area, theater area, billiards, card tables, shuffleboard, skeeball, foosball, air hockey, gaming stations, darts, shuffleboard, and table tennis. The RecStop is a popular destination for those looking to have fun. (Patronage: 500/mo.)

#### OUTDOOR POOL (BANNER ONLY):

The Oasis Pool (outdoor) is located within walking distance of Bachelor Housing and Lincoln Housing residents. This outdoor pool is open for all from May to September, and offers fun, weekly events. Between October to April the Oasis Outdoor Pool remains open for lap-swim, ensuring your advertisement receives year-round exposure!

#### BOWLING AT HALL MEMORIAL LANES:

The Bowling Center features open and league bowling for youth and adults, special education programs, sanction tournaments and monthly special events. It also houses our King Pin Café which features a great menu from burgers,



sandwiches, tacos, pizza and wings and more, making Hall Memorial Lanes a stop for many, not just bowlers. (Patronage: 1,400/mo.)

#### MULLIGANS GRILL, ADJACENT TO GOLF COURSE PRO SHOP:

Whether finishing 18 holes or just coming to enjoy the beautiful view of the lush greens of the China Lake Golf Course, Mulligans Grill is the perfect stop for breakfast, lunch or a substantial snack. Mulligans offers a full menu of food and libations, as well as dailydaily, off-the-menu, unique eats. (Patronage: 1,860/mo.)

#### NAVY GATEWAY INNS & SUITES:

Navy Gateway Inns & Suites (NGIS) provides quality, affordable lodging and hospitality services, which contribute to mission accomplishment and quality of life for a mobile defense community. NGIS creates comfortable guest services for those who serve today and tomorrow (Patronage: 3,000/mo. foot traffic in lobby)

#### GOLF PRO SHOP

NAWS China Lake Golf Course, open to all with base access, is a pinnacle for golfers in the High Desert. (Patronage: 3,500/mo.)



RATES PER MONTH

#### BANNER (6'X3')

Fitness Facilities	\$400
Auto Skills Center	\$200 \$200 \$350 \$150

#### POSTER (24"X36" PORTRAIT)

Mulligans \$275   Fitness Facilities \$250   Navy Gateway Inns & Suites \$275   Mirror Lake Community Recreation Center
& Auto Skills Center
Bowling at Hall Memorial Lanes\$200 The RecStop\$125
Castle X Youth Center\$200

## **SPONSORSHIP CONSIDERATIONS**

Morale, Welfare and Recreation (MWR) programs serve our current and growing population of Sailors, family members and retirees. As an MWR Sponsor, you receive highly visible and customized sponsorship packages focused directly to your target audience, our military customers.

	PRE	SUF	OFI	
"Presented by" tagline in event ads, on digital screens, theater slides, publications and event marketing materials	*			
Name on marquees	*			
Logo on event promotional materials	*	*		
Logo on sponsored event page on www.chinalake.navylifesw.com	*	*		
Logo or name on event promotions on digital screens located in MWR facilities	*	*		
Dollar for dollar advertising space	*	*	*	
Company banner placement at event (Sponsor provided, up to 6'x3')	*	*	*	
Recognition in "Thank You to our Sponsors" ad in Desert Winds Magazine available at www.chinalake.navylifesw.com	*	*	*	
Booth space at sponsored events	*	*	*	
Verbal recognition at sponsored events	*	*	*	

9

# **EVENT SPONSORSHIP**

# **NAVAL AIR WEAPONS STATION CHINA LAKE**



Sponsorship Revenues Benefit Navy Quality of Life Programs www.navylifesw.com/chinalake

#### MULTIPLE OCCURRING EVENTS- PRICES ARE FOR ANNUAL SPONSORSHIP

#### WINE & PAINT NIGHTS

Quarterly - Held quarterly to sold out classes. Patrons paint their own masterpiece with instruction from a professional artist. Light refreshments are provided. Expected participation: 25/class, 100/year. Presenting \$800 • Supporting \$400 • Official \$250 • Booth not available

#### TRIVIA NIGHTS

Quarterly - Trivia nights started at the request of our patrons. Held quarterly, patrons bring their thinking caps to Barefoot Bar where they can enjoy beverages while testing their knowledge on various trivia themes! Past events have included Disney and movie trivia. Expected participation: 80/event, 320/year. Presenting \$1,500 • Supporting \$750 • Official \$350 • Booth \$150

#### **SIPS & SWINGS**

Monthly - (Jan 23, Feb 27, Mar 26, Apr 23, May 28, Jun 25, Jul 23, Aug 27, Sep 24, Oct 22) It's Ladies Night! Grab your girlfriends and join us at the golf course for drinks and a good time on the driving range. Our resident golf expert will be available for any tips. Expected Participation: 20/event, 200/year Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150



#### YOUTH SPONSORSHIP EVENTS

Quarterly - These special events are held so military families new to China Lake can meet families currently living here. This program is in place so youth can "sponsor" each other to make transitions as seamless as possible with peer-to-peer contact, outreach, orientation and events throughout the year. These events are filled with activities, crafts, snacks, and special gifts.

Expected participation: 500/year. Presenting \$1,500 • Supporting \$750 • Official \$350 • Booth \$150

#### MILITARY TEENS CLUB

Monthly during school year, 1x during summer. - Military students at various schools meet to connect with students in similar life paths through support groups filled with games, activities, and crafts. Supplies, refreshments, and goodies are included.

Expected participation: 400+/year Presenting \$1,500 • Supporting \$750 • Official \$350 • Booth \$150

#### **MILITARY KIDS CLUB**

Military students at various schools meet to connect with students in similar life paths through support groups filled with games, activities, and crafts. Supplies, refreshments, and goodies are included. Expected participation: 700+/year Presenting \$1,500 • Supporting \$750 • Official \$350 • Booth \$150

#### MILITARY SPOUSE SOCIALS

All military-connected spouses and significant others welcome for quality of life and education discussions. Info, news, concerns, and feedback. Also allows for spouse networking. Expected participation: 200/year Presenting \$800 • Supporting \$400 • Official \$250 • Booth not available

#### FAMILY DAYS & MOVIE NIGHTS

18/year (Jan 4, Feb 8, Mar 14, Apr 4, May 9, Jun 3, Jun 10, Jun 17, Jun 24, Jul 8, Jul 15, Jul 22, Jul 29, Aug 8, Sep 12, Oct 10, Nov 14, Dec 5) - Everyone with base access can bring their entire family to enjoy everything the RecStop facility has to offer. After a day of playing games, families can hang out for a FREE MOVIE PREMIERE. Expected participation: 350/year Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150



#### SUMMER MONTH POOL PARTIES Monthly during summer

(Jun 12, Jul 17, Aug 7) - Our outdoor pool is open every day of the summer season, but we bring the party once a month! This special event gives service members and their families an area to cool off and enjoy a family friendly dinner during the in climate weather. Expected participation: 100-150 per event/500 for summer

Presenting \$1,500 • Supporting \$750 • Official \$350 • Booth \$150



#### EAGLE SPONSORSHIP

Sponsor TWO golf tournaments with ONE swing! Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150

#### SWEETHEART GOLF TOURNAMENT

Sat, Feb 15 - Players will grab their sweetheart and partner up for this Valentine's themed couple's golf tournament! Men and women compete with a long drive and putting contest and then gather on the patio after for lunch and fun Valentine's prizes!

Expected participation: 50 players

#### SCHOOL'S OUT 9-HOLE GOLF TOURNAMENT

**Sat, Jun 6** - Young golfers will say farewell to the school year, and hello to summer in this 9-hole golf tournament. After long drive and putting contests, players will refuel with a catered lunch on the patio. Prizes will be awarded to the contest and tournament winners.

Expected participation: 50 players

#### **SINGLE EVENTS**

#### TEEN DATING VIOLENCE AWARENESS MONTH

Month of February - Fleet & Family Support Center provides prevention education, outreach activities, and workshops for teenagers to understand the dynamics and concepts of healthy relationships in relation to dating violence and cyberbullying. It is important to teach our youth boundaries and warning signs of abusive relationships in both interpersonal and acquain-tance relationships. With these efforts, we can provide our youth tools to increase self-esteem, reduce incidents of dating violence, be aware of social media/cyberbullying dangers, and provide early intervention strategies to support safe and healthy relationships. Events include cyber bullying prevention class, rock painting positive emotions, "The Hunt" mystery party scavenger hunt, and a respect dance. Expected participation: 150 Presenting \$800 • Supporting \$400 • Official \$250 • Booth not available

#### MURDER MYSTERY DINNER/THEATER

Fri, Mar 27 - Patrons work with their friends to figure out "who dunit?" at an entertaining dinner theater experience. Held at Paradise Community Center, patrons have the opportunity to dress up and put on their thinking caps for an evening of intrigue. Expected participation: 200. Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150



#### SPRING COLOR RUN

Attendees of all ages run the course in crazy garb, showered along the way with color and fun. This popular event has drawn over 250 attendees each year and is one of our most popular. Sponsorship is needed for shirts, color and participation items.

#### MONTH OF THE MILITARY CHILD EVENT

Month of April & Sat, April 25 - April celebrates military children and the sacrifices they make. The School Liaison Officer facilitates events and assemblies throughout the month at all school locations to highlight military culture and recognize students. Then at the end of the month, there is a large event for military children and families. These events are filled with presentations, activities, snacks, and special gifts.

Expected participation: 700+ month, 200/event Presenting \$1,500 • Supporting \$750 • Official \$350 • Booth \$150



#### **ADVENTURE AWAITS**

Thu, Jun 16 - School Liaison Officer hosts one summer educational event annually in partnership with numerous commands and organizations on base. Partner and vendor tables include science experiments, hands on artifacts, crafts, reading station, food activity, gross motor exercises and more. Expected participation: 250 Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150

#### **PIRATE POOL PARTY**

13

**Fri, Jun 19** - MWR invites patrons to walk the plank at our Annual Pirates Pool Party! Patrons enjoy a poolside pirate performance while eating a tasty buffet, swim in Oasis pool, and play lawn games with their families. Expected participation: 200. Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150

#### 4TH OF JULY SUMMER FESTIVAL

Sat, Jul 4 - An annual favorite! Fun for all families, this festival will include Oasis outdoor pool fun, bounce house, DJ, and lawn games on the Lanai grounds throughout the day. Barefoot Bar will be open for refreshments, with movies on the stage in the late afternoon. Decorations and small prizes for children will be offered as well. Expected Participation: 250 Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150

#### BACK TO SCHOOL EXPO

**Tue, Aug 4** - School Liaison Officer hosts one back to school event to help military dependent students fill their school supply lists with necessary and suggested items. One hundred percent of sponsorship funds go to school supply purchase and distribution. Fun educational and resource opportunities also available at event. Expected participation: 200 students

Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150

#### MASSIVE BARRACKS BASH

Fri, Sep 25 - MWR brings the party to the Barracks for our sailors! Free BBQ, Outdoor movie, lawn games, and a forum for sailors to be heard about their quality of life: Sailors have come to know this isn't a party to miss! Expected participation: 100 Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150

#### DOMESTIC VIOLENCE AWARENESS MONTH

October: - With sponsorship support, Fleet & Family Support Center provides domestic violence prevention and awareness activities to help break the cycle of violence. Events include: self-defense workshops, emergency preparedness training (safest ways to leave a domestic violence relationships), classes on becoming self-resilient and fostering independence (examples: budgeting, menu planning, auto care, navigating financial obstacles, self-esteem, paying for child care). Sponsored outreach allows FFSC to break the silence around this issue and helps provide the opportunity to empower victims of DV to be self-sufficient and take steps to be safe, healthy, and happy. Expected participation: 150 Presenting \$800 • Supporting \$400 • Official \$250 • Booth not available

#### ULTIMATE GOLF TOURNAMENT

**Fri, Oct 23** - A new favorite! Local businesses host a hole to feature their businesses, services and products. It might be sliders, massages, or sushi, each hole will have something fun and exciting for participants! Expected participation: 100 Presenting \$1,500 • Supporting \$750 • Official \$350 • Booth \$150

#### HALLOWEEN COSTUME CLUB NIGHT

**Sat, Oct 24** - Calling all goblins, ghosts, and freaks of the night. Creep, float, or crawl over to our Halloween Costume Fright. Thriller competition, monster mash, best costume contest and more! Finger foods and breakfast burritos provided to refuel those all night dancers! Shuttle service available for base residents.

Expected Participation: 100 Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150

#### DÍA DE LOS MUERTOS

Fri, Oct 30 - Celebrate Día de los Muertos festivities with Navy Life China Lake. Games, Haunted House, Trunk or Treat, Crafts, an Ofrenda, Piñatas, Tacos, Churros, and MORE! Expected participation: 1,100 Presenting \$2,000 • Supporting \$1,000 • Official \$500 • Booth \$200

# THANKSGIVING COMEDY AND DINNER THEATER

Thu, Nov 12 - Gobble, gobble until you wobble wobble with lots of laughs and cheer during our thanksgiving comedy show event. Bringing holiday joy to those unable to be with family during Thanksgiving. Shuttle Service available to base residents. Expected Participation: 100 Presenting \$800 • Supporting \$400 • Official

Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150

#### WINTER WONDERLAND

Fri, Dec 4 - During this winter festival, all with base access come together for an evening of celebration. Experiences include a festive tree lighting with carolers, family activities, and a visit from Old Saint Nick for children to enjoy! Expected participation: 1,700. Presenting \$2,000 • Supporting \$1,000 • Official \$500 • Booth \$200

#### SUPER'S REVENGE GOLF TOURNAMENT

Sat, Dec 5 - Players will test their skill as our Superintendent gets his REVENGE! Tires on the green, driving through a hay bale, putting through a sea of utility flags? All kinds of creative challenges will liter the course in this 2-person scramble tournament. All ages welcome! Expected participation: 100

#### **TOY WORKSHOP**

Thu, Dec 10 - Child and Youth Programs holds an annual holiday-themed craft and ornament free event where youth are able to move from activity to activity. School Liaison Officer coordinates outreach events to highlight military culture and help students successfully transition to new locations during fun and casual environments. Expected Participation: 100 Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150



#### HOLIDAY DINNER AND MAGIC SHOW

Sat, Dec 19 - Putting the magic in the holidays in a different way! Watch your holiday blues magically disappear. Join us at the Paradise Café for a mysterious night of magic and family friendly fun. Expected Participation: 100 Presenting \$800 • Supporting \$400 • Official \$250 • Booth \$150

All dates and themes subject to change. Expected participation are estimates based on previous years and facilities capacity levels.

# **SPONSORSHIP ORDER FORM**

#### EVENT SPONSORSHIPS (PG 11-14)

Circle desired level for corresponding events. Event sponsorship contracts must be submitted 8 weeks prior to event for proper recognition.

EVENT	PRESENTING	SUPPORTING	OFFICIAL	воотн
Wine & Paint Nights Quarterly	\$800	\$400	\$250	
Trivia Nights Quarterly	\$1,500	\$750	\$350	\$150
Sips & Swings Monthly	\$800	\$400	\$250	\$150
Youth Sponsorship Events Quarterly	\$1,500	\$750	\$350	\$150
Military Teens Club Monthly during school year	\$1,500	\$750	\$350	
Military Kids Club	\$1,500	\$750	\$350	
Military Spouse Socials Monthly	\$800	\$400	\$250	
Family Days & Movie Nights	\$800	\$400	\$250	\$50/ event
Summer Month Pool Parties Monthly during summer (Jun 12, Jul 17, Aug 7)	\$1,500	\$750	\$350	\$150
Eagle Sponsorship Sweetheart Golf Tournament Sat, Feb 15 School's Out 9-Hole Golf Tournament Sat, Jun 6	\$800	\$400	\$250	\$150
Teen Dating Violence Awareness Month Month of February	\$800	\$400	\$250	
Murder Mystery Dinner/Theater Fri, Mar 27	\$800	\$400	\$250	\$150
Spring Color Run at China Lake Golf Course	\$800	\$400	\$250	\$150
Month of the Military Child Event Month of April & Sat, April 25	\$1,500	\$750	\$350	\$150
Adventure Awaits Thu, Jun 16	\$800	\$400	\$250	\$150

EVENT	PRESENTING	SUPPORTING	OFFICIAL	воотн
Pirate Pool Party Fri, Jun 19	\$800	\$400	\$250	\$150
Fourth of July Summer Festival at Oasis Sat, Jul 4	\$800	\$400	\$250	\$150
Back to School Expo Tue, Aug 4	\$800	\$400	\$250	\$150
MASSIVE Barracks Bash Fri, Sep 25	\$800	\$400	\$250	\$150
Domestic Violence Awareness Month October	\$800	\$400	\$250	
Ultimate Golf Tournament Fri, Oct 23	\$800	\$400	\$250	\$150
Halloween Costume Club Night Sat, Oct 24	\$800	\$400	\$250	\$150
Día de los Muertos Fri, Oct 30	\$2,000	\$1,000	\$500	\$200
Thanksgiving Comedy and Dinner Theater Thu, Nov 12	\$800	\$400	\$250	\$150
Winter Wonderland Fri, Dec 4	\$2,000	\$1,000	\$500	\$200
Super's Revenge Golf Tournament Sat, Dec 5	\$800	\$400	\$250	\$150
Toy Workshop Thu, Dec 10	\$800	\$400	\$250	\$150
Holiday Dinner and Magic Show Sat, Dec 19	\$800	\$400	\$250	\$150

All dates and themes subject to change. • Expected participation are estimates based on previous years and facilities capacity levels.